



The Gartner Group estimates that Corporations spend 1 to 3% of their annual revenue on printing.

### *What makes up your total cost of printing?*

	Yes	No
Acquisition and Installation of printer hardware		
Annual Maintenance Contracts		
Cost of Consumable Supplies and Inventory – toner, maintenance kits, etc.		
Service Calls – Administrative activity devoted to place and track open calls		
Labor to address consumable questions and availability		
Personnel to generate purchase orders for printer supplies		
Time associated with tracking and delivering supplies to end users		
Accounts payable involvement to process each vendor invoice		

### *The benefits of the SPS turn-key Managed Print Solution*

- **No capital outlay to purchase printer hardware**
- **No maintenance contracts to manage**
- **No time wasted on ordering consumables – toner and maintenance kits are shipped proactively**
- **Printing expenses are centrally controlled and managed**
- **One invoice per month based on usage and sorted by Cost Center**

**Our Turn-key Solution can reduce your annual printing cost by up to 20%**